

ALBERT ANTHONY MELVIN
Captain, USNR (Ret) / Master Mariner

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MANAGEMENT PROFILE

**General Management/International Logistics, Trade & Transportation/Marketing & Sales
Administration/Domestic & International Operations**

Dynamic management career, building and leading top-performing business teams worldwide. Combines cross-functional expertise across all core management disciplines with strong results in revenue and profit growth, cost reduction and process/performance improvement. Captain, USNR (Ret) and former Commodore of Maritime Prepositioning Ship Squadron Two, based at Diego Garcia, B.I.O.T. Master's license for US flag steam or motor vessels of any gross tons upon oceans.

PROFESSIONAL EXPERIENCE

AMERICAN QUALITY INTERNATIONAL CONSULTING (AMERI-Q.I.C.), LLC 2003 to Present

Consultant, based in Tucson, Arizona. Consultant specializing in international trade, transportation, logistics, maritime affairs, NAFTA, homeland security and related areas. Please refer to: www.americqic.com

College Lecturer at the University of Arizona South (International Commerce), Western International University (Economic Theory) and the University of Phoenix (Management).

AMERICAN MARITIME OFFICERS 1999 to 2003

Ships Officer, At Sea, Worldwide (1999 to 2003)

Chief Mate on vessels crewed by American Maritime Officers for the Military Sealift Command. Licensed by US Coast Guard as an unlimited tonnage Master Mariner.

UNITED STATES TRANSPORTATION COMMAND 1999

Joint Staff Transportation Action Officer, Scott AFB, Illinois (1999)

Action Officer on the J-5 Sealift Team for international sealift policies to insure that current and future Department of Defense sealift requirements were met. Awarded the Defense Meritorious Service Medal and the Joint Unit Commendation Award for USTRANSCOM's key logistics role in the Kosovo campaign.

MILITARY SEALIFT COMMAND 1997 to 1998

Equivalent to the Chief Executive Officer of a medium sized commercial shipping company. Commodore of the largest ship squadron in the US Navy, as a Captain, USNR, on a voluntary one year recall to active duty. Squadron Commander and Senior Officer Present Afloat at the US naval base in Diego Garcia, British Indian Ocean Territory, with total responsibility for a 14 ship squadron, the largest concentration of operating US flag merchant ships in the world. The squadron, Maritime Prepositioning Ship Squadron Two, consists of six Roll-On/Roll-Off vessels, four Lighter Aboard Ship vessels, two tankers and two specialized cargo vessels.

- Managed an annual charter hire expenditure of \$250 million and cargo with a total value of \$10 billion.
- Led a combined 458 person team consisting of 28 military personnel and 430 merchant mariners.
- Maintained all vessels and assigned assets in the highest standards of material readiness, in strict compliance with US Coast Guard and American Bureau of Shipping regulations, to insure that all ships could deploy anywhere in the world on 24 hours notice.

CALIFORNIA MARITIME ACADEMY

1996 to 1997

Adjunct Lecturer, Vallejo, CA (1996 to 1997)

Taught the following courses at CMA: Import/Export Regulations; Economics of Transportation and Management of Ports and Terminals.

MITSUI O.S.K. LINES (AMERICA) Inc. -MOL AMERICA

1986 to 1997

District Manager, San Francisco, CA (1991 to 1997)

Senior Operating Executive with full P&L responsibility for the strategic planning, development and operating leadership of all business affairs for a 4-state Western Region generating \$50 million in annual revenues. Directed a staff of 30, a \$14 million annual operating budget and a \$2 million annual administrative budget. Led the district team to accelerate revenue growth, capture cost savings and improve net profitability of regional operations.

Scope of responsibility was significant and included sales/marketing, new business development, customer service, human resources, documentation, traffic, freight collection, pricing, equipment control, maintenance and repair, administration, marine and terminal operations, and intermodal operations.

Project Manager - Corporate MIS/TQA, Long Beach, CA/Newark, NJ (1989 to 1991)

Dual management responsibility for the planning, staffing, budgeting and operating leadership of the North American Corporate Management Information System (MIS) and the Corporate Total Quality Assurance (TQA) Program. Led over 90 personnel on cross-functional project teams in systems/process design, development, implementation and support for operations in the U.S., Canada and Mexico. Managed \$1 million in annual operating and systems development budgets. Reported to Company President.

Marketing Manager, Long Beach, CA (1986 to 1989)

Senior Import Sales, Marketing, Business Development and Pricing Manager responsible for MOL America's operations in the Central and Western U.S. Regions. Created and led new sales organization comprised of 25 field sales representatives in 8 regional sales offices.

AMERICAN PRESIDENT LINES LTD.

1979 to 1985

Country Manager, Karachi, Pakistan (1983 to 1985)

Full P&L responsibility for all company activities in Pakistan (\$30 million in annual sales) including marine and land-based operations, marketing, finance, administration, staffing and public/government relations. Led a staff of 60, managed \$3million in assets and controlled a \$4 million annual operating budget.

Pricing Manager, Tokyo, Japan (1979 to 1983)

Directed company's rate making and conference representation activity in Japan and Korea.

EVERETT STEAMSHIP CORPORATION

1974 to 1979

Branch Manager, Tokyo, Japan (1978 to 1979)

Senior Sales & Operations Manager leading a team of 40 professionals and support personnel representing six shipping companies throughout the Japanese market. Developed and managed a successful multi-national team.

Traffic Manager, Yokohama, Japan (1976 to 1978)

Directed marketing and operations for 24 time-chartered vessel voyages per year in a conventional breakbulk and semi-containerized service from North Asia to the Middle East. Achieved/surpassed cost and profit goals.

Operations Manager, Seoul, Korea (1974 to 1976)

Managed marine, land and terminal operations for two international transportation companies. Captured 5% reduction in annual operating costs. Directed design and construction of a new port container terminal.

EDUCATION

- **AMERICAN GRADUATE SCHOOL OF INTERNATIONAL MANAGEMENT(Thunderbird)**Glendale,AZ
Masters Degree (MBA) (International Marketing, Asian Studies, Accounting & French)
- **UNITED STATES MERCHANT MARINE ACADEMY**, Kings Point, NY
Bachelor of Science (Vessel Management, Ocean Transportation, Navigation, Admiralty Law)
- **UNITED STATES NAVAL WAR COLLEGE**, Newport, RI
Masters Level Diploma (National Security/International Operations)

ADDITONAL PROFESSIONAL EXPEREINCE (continued):

PROFESSIONAL LITERARY AWARD

Authored an article titled "The U.S. Flag Merchant Marine's Containership Fleet: The Key to U.S. Strategic Sealift." It was selected as the first place winner of the National Defense Transportation's Foundation's Memorial Medal for Literary Merit-1996. The article was the cover article in the Defense Transportation Journal in April 1996.

NAVAL RESERVE EXPERIENCE:

Rank: Promoted to the rank of Captain on 10 October 1994. Retired July 1999.

Commanding Officer:

- Squadron Commander, Maritime Prepositioning Ship Squadron Two, Diego Garcia, British Indian Ocean Territory (Oct 97/Nov 98) Awarded Legion of Merit.
- Merchant Marine Reserve Operational Command Headquarters Unit 0420, San Francisco, CA (Oct 95/Sep 97)
- Volunteer Training Unit 2009, San Jose, CA (Oct 91/Sep 92)
- Volunteer Training Unit 3005, Yokosuka, Japan (May 82/May 83)
- Command at Sea (Oct 97/Nov 98)

Operation Desert Shield/Storm:

Recalled to active duty from Aug 90 to Aug 91. Served as Command Center Director with Military Sealift Command Far East, Yokohama, Japan. Awarded Navy Commendation Medal.

Military Awards:

Legion of Merit	DOT Vietnam Service Medal	Defense Expeditionary Medal
Defense Meritorious Service Medal	Military Outstanding Volunteer Medal	National Defense Service Medal
Meritorious Service Medal	Navy Overseas Service Deployment	Navy Expert Rifle Medal
Navy Commendation Medal	Navy Overseas Service Award, Four	Navy Sharpshooter Pistol
Defense Unit Commendation Medal	Defense Reserve Service Medal	Navy Unit Commendation

U.S. Coast Guard:

- License as Master for Ocean Steam or Motor Vessels of any Gross Tons. STCW 95 certificate expiring 5/13/06.

COMMUNITY ACTIVITIES & MEMBERSHIPS:**Republican Party:**

- Republican National Committee (RNC): Member (10 years)
- Precinct Committeeman (2 years)
- Pima County Republican Club: Member (2 years)
- SaddleBrooke Republican Club: Member; former First Vice President

Rotary International:

- SaddleBrooke Rotary Club: Member
- Catalina Mountain School Mentor; Learning For Life Speaker

Boy Scouts of America:

- Eagle Scout: Class of 1961; Ad Altare Dei Award; Order of the Arrow
- National Eagle Scout Association: Life Member
- 2004 & 2005 Catalina Council Eagle Award Dinner: Chairman
- SaddleBrooke Golden Eagle Club: Member

College Adjunct Lecturer:

- University of Arizona South: Trade and Transportation Courses (2 years)
- Western International University: Economics/ International Business Courses (2 years)
- University of Phoenix: Management Courses (2 years)

Veteran's Organizations:

- Veterans of Foreign Wars (VFW): Member (2years)
- American Legion: Member (2 years)
- Military Officers Association of America (MOAA): Life Member
- Reserve Officers Association (ROA): Life Member
- Naval Reserve Association (NRA): Life Member
- Navy League of the United States: Life Member
- Naval Order of the United States: Member
- Naval War College Association: Life Member

Other Educational Activities;

- Member- Senator Jon Kyl's Service Academy Selection Committee
- Admissions Field Representative- US Merchant Marine Academy

Saint Thomas the Apostle Catholic Church: Parishioner; Knights of Columbus

National Rifle Association: Member

Northern Pima County Chamber of Commerce: Member; Government Affairs Committee

National Federation of Independent Business: Arizona Member

Minuteman Civil Defense Corps: Member